

Richard Hodges

Professional experience

- 2011-Current** **State of Ohio** **Columbus and Berea, OH**
Executive Director, Ohio Turnpike and Infrastructure Commission (2011-Current)
CEO for the Rte. 80/90/76 Ohio toll road employing 1,000 people. Duties include management of strategic planning and operations through Directors of Administration, Finance, Engineering, Toll Operations, Internal Audit, Communications, Legal Affairs and Contracts.
- Participated on the leadership team of Governor John Kasich's Jobs and Transportation Initiative which will result in \$1.5 billion in infrastructure investments and create 65,000 jobs.
 - Managed a team of underwriters, financial advisors, bond counsel and staff to sell \$1 billion in bonds, in 120 days and at 20 basis points below the industry standard, for highway infrastructure improvements.
 - Cut budgeted operating expenses by 10% and reduced actual expenditures to 2006 levels not adjusted for inflation.
 - Lead development and implementation of a strategic plan that has, and will continue to, modernize technology, cut expenses, increase non toll revenue, reform operations, replace the original road in 25 years instead of the originally planned 40 years, and maintain the Ohio Turnpike as the highest rated toll road in the country.
- Director of Legislative Development and Reform, Ohio BWC (2011)**
Responsible for developing legislative and operational reform proposals for the multi-billion dollar Ohio Bureau of Workers Compensation. Focused on managed care and patient centered care concepts to improve outcomes and return injured workers to the job faster.
- Asst. Superintendent, Unclaimed Funds, Ohio Department of Commerce (2011)**
Responsible for strategic planning and human resources.

- 2010-2011** **Metropolitan Builders Association** **Milwaukee, WI**
Executive Director
CEO for one of the largest builder associations in the country responsible for administration, finances, technology, strategic planning, public relations, education, public affairs, communications, program development, trade shows and an award winning magazine. Our team of Board members, volunteers and staff:
- Earned a profit after 3 consecutive years of losses.
 - Maintained membership of over 1,000 member companies, during the recession when most associations lost a significant number of members.
 - Increased attendance at trade shows and home tours by 50%.

- 2005-2009** **Tucson Association of REALTORS® and MLS** **Tucson, AZ**
Chief Executive Officer
CEO for one of the largest REALTOR® Associations in the country responsible for administration, technology, strategic planning, public relations, education, public affairs,

communications, program development and member services for the Association and Multiple Listing Service (MLS). Our team of Board members, volunteers and staff:

- Institutionalized a strategic and business planning process that created measurable benchmarks for performance. Achieved all strategic and performance goals.
- Continued to introduce cutting edge technology and improve a highly regarded MLS.
- Rebuilt HR, administrative and financial systems. Turned a troubling audit into a flawless, comprehensive, administrative assessment and audit report in 12 months. Cut expenses by 18% and maintained a strong financial and member base during an economic collapse.
- Built new grassroots advocacy models that created coalitions of diverse community partners, achieved all public policy goals and passed 3 consecutive, major public ballot initiatives.

2000-2005 Mechanical Contractors Assoc. NW Ohio Toledo, OH
Executive Vice President

CEO for one of the larger MCA chapters in the country responsible for above mentioned duties plus self funded employee benefit plans, collective bargaining and a training school. Our team of Board members, volunteers and staff:

- Maintained a strong financial position during difficult economic times, cut expenses and increased membership by 30%.
- Worked with stakeholders to create the Great Lakes Construction Alliance, an award winning national model for drug testing, substance abuse rehabilitation and safety training programs.
- Served on the management team for Taft Hartley employee health insurance and pension plans.
- Served as bargaining agent for 100 construction companies in contract negotiations with as many as 13 different labor unions.

1994-1998 Fulton County Health Center Wauseon, OH
Director of Planning and Marketing

- Staff leader responsible for identifying and implementing strategies to deliver community based healthcare initiatives including occupational medicine and wellness programs. Implemented strategic plan that increased utilization and customer service scores for key services by introducing patient centered care concepts.
- Worked on leadership team to create community based injury prevention programs.
- Served on leadership team for joint commission and national cancer center accreditation.
- Served on leadership team for physician recruitment as part of womens health initiative.

1993-1999 Ohio House of Representatives Columbus, OH
State Representative

Elected to represent 120,000 constituents in the Ohio legislature, vote on their behalf and represent their interests before local, state and federal agencies.

- Chaired the Commerce and Labor committee responsible for the Ohio Bureau of Workers Compensation during a time when managed care concepts and integrated health care initiatives were introduced by statute to improve healthcare outcomes for injured workers.
- Served on the Health and Retirement Committee during a time when CON and expanding medical care access to under developed communities were priorities. Sponsored legislation to expand the scope of practice for Advanced Practice Nurses. Co-sponsored legislation and served on various subcommittees dealing with pharmaceutical distribution and classification practices.

- Served on the Oversight Commissions of the Ohio Bureau of Workers Compensation and on the Ohio Turnpike Commission.
- Also served on the Transportation, Economic Development and Small Business and Ways and Means Committees

1994-1998 **Community Hospitals of Williams County** **Bryan, OH**
Director (While in the legislature)

Staff leader for an association of self insured public and private employers representing 35,000 covered lives. The association was organized for the purpose of coordinating healthcare, employee benefits, healthcare information technology and occupational medicine programs.

- Tripled the size of the Association and provider network.
- Expanded the provider network to include centers of excellence around the country.
- Increased savings for consumers and providers by 25% with visionary, “first of their kind” cooperative programs including early capitated payment plans.
- Introduced workplace safety programs that cut injury rates and slashed premiums.
- Implemented patient center care initiatives to improve data and decision making and cut costs in the healthcare delivery process.

1987-1993 **Fulton County** **Wauseon, OH**
Treasurer

- Elected youngest County official in Ohio history. Served as CFO for county government.
- Improved investment performance by 50%.
- Cut tax delinquency by 40%.
- Cut budget by 12%,
- Oversaw conversion to GAAP accounting and Implemented 1st generation technology.
- Oversaw 30 subdivision budgets (e.g. schools, townships, cities, etc.)

Education

1990-1992 **University of Toledo** **Toledo, OH**
Masters, Public Administration

1982-1986 **Oberlin College** **Oberlin, OH**
Bachelor of Arts with Honors in Government